

ARC OF THE PIEDMONT  
2.26.10

**From:** Dennis Pancoe [DPancoe@thearcofthepiedmont.org]  
**Sent:** Thursday, February 25, 2010 11:43 AM  
**To:** Lisa Frazier  
**Subject:** RE: Questions from the Review Committee  
**Attachments:** United Way Grant Ap- pg 4.pdf

1. How did ARC use the surplus from prior years and what are plans for the 2010/11 surplus of \$82,880 (page 6)?

We modeled the budget after the format presented in previous years. The budget reflected on page 6 is the budget for operations and does not take into consideration expenses for replacement reserve and principle and escrow payments on the buildings at the three sites. In addition, the budget was drawn up prior to the proposed cuts to Medicaid which are currently being negotiated by the legislature and governor. There will be no surplus for 2010/2011.

2. What are future plans for selling the house on Park Street? Are there plans for coordination with Region Ten?

The building on Park Street is listed for sale but is zoned so that they can only be sold to non-profits or for single family/multifamily use. Even though the building layout and size is not ideal for our uses, I do not envision that these buildings will be sold the foreseeable future and therefore we will not be moving.

Both Region Ten and The Arc of the Piedmont have Day treatment programs but they serve very different populations with The Arc

servicing individuals with more severe intellectual disabilities who have more complex medical needs. Collaborative efforts with Region Ten

are currently underway to jointly develop a self-advocacy program for people with an intellectual disability modeled after "People First".

3. On page 6, confirm that the number of FTEs for the program is correct.

The number is as accurate as possible given turnover.

4. On page 9, line item #7 lists United Way funding of \$81,583 for 2009/10. Please provide the breakout of this figure.

The figure listed on page 9 reflects the amount budgeted. The Arc had requested additional money to provide additional assessments but the request was denied. The amount received was the \$55,908. This was approximately the same amount requested for 2010/2011. The figure reflects the amount granted for the Adult Activity Center (\$22,424) and the Infant Development Project portion of the Partnership for Children (\$33,484)

5. How many participants are in the program for a full day? How many participants are part-time?

Of the 43 participants, we had 32 participants attending for the full day and 11 participants who were considered to be part-time either because they scheduled to come for a part of a day, or a portion of a week.

6. Please provide the age breakdown of current participants and the age breakdown of the waiting list.

Age Breakdown of current participants:

Youth 0-17: 0 (The Arc provides other, in-home services to this age group)

Age	Count
Youth 13-17:	0
Adults 18-40	18
Adults 41-65:	23
Adults 66-82:	2

Age Breakdown of those on the waiting lists:

Outside Arc

Age	Count
Youth 13-17:	0
Adults 18-40:	3
Adults 41-65:	3
Adults: 66-82:	1
Adults: Unknown age:	2

7. Page 4 is a duplicate of page 3. Please provide the complete narrative (by email is fine).  
See attached

**6. For prior year applicants, specifically describe what you have done to address comments made by the Agency Budget Review Team and/or the Program Review and Funding Committee during last year's funding process and the results, or explain why your organization did not address the comments or recommendations.**

This team is not aware of comments made that required specific action by our team here at the Arc. During an informal meeting, United Way suggested that The Arc strengthen ties with other community providers. An attempt to collaborate with Region Ten to provide assessments for their Part C program was unsuccessful. The Arc and Region Ten have been in the process of developing a Self-Advocacy Group for people with Intellectual and Developmental Disabilities modeled after the People First organization. The first meeting of Self-Advocates is scheduled for March 2, 2010. Additionally, United Way suggested that the Executive Director take a more active role in the development, oversight and presentation of programs sponsored by United Way. The Acting Executive Director has taken a more active role. As the Arc moves forward with a new Chief Executive, it is expected these efforts will continue.

**7. If this program has faced significant obstacles or barriers, this year, please describe them.**

Inadequate funding has caused many individuals to be on the urgent care waiting list. There are more than 6,000 people waiting for services in Virginia. Economic conditions have required severe cutbacks in the state budget. These budget cuts, coupled with the rising cost of living create great problems for the individuals we support as they try to live on a very limited budget. In addition, The Arc's capacity to provide services is decreased.

Additional obstacles include public acceptance and the failure to understand the needs of persons with severe to profound intellectual disabilities.

**8. The City, County and the United Way are requesting your assistance to plan for future local community needs. If you have observed local demographic or social trends that may impact the community, provide specific information or data about your observations. Describe any local systemic or community barriers that inhibit your organization's ability to achieve desired outcomes.**

Barriers to success are many for this population. These include affordable housing, transportation, access to services and community acceptance.

Adequate compensation for individuals who provide supports for the disabled is a barrier. The work these individuals perform is critical to the health and welfare of the individuals in their care. These are jobs that require professionalism and skills, yet the pay is very poor.

The need for adequate transportation and high transportation costs is a barrier. Additional barriers include the long waiting list for individuals on the urgent care list and the continued struggle as a group to be recognized as valuable participants within the community.