

1. Program beneficiaries are significantly higher than the members counted in the outcome indicators. Please explain this discrepancy.

Our program beneficiaries are our overall membership numbers. We may see these children once a month or 5 days per week. Some come only for the summer or may be with us during school breaks only (spring break, winter break, etc.). We chose to provide data on the children who attend our Clubs on a regular basis, 3 or more visits per week. These are the members we can impact the most.

2. Please provide a breakout of miscellaneous expenses, Line 25 on the Total Agency report.

82% - fundraising expenses

7% - staff costs

5% - vehicle costs

4% - dues

2% - marketing