

2007 Membership Form

Please check all that apply:

General Member: all Members of Women United in Philanthropy commit to a General Membership fee of \$75 per year, which covers the cost of providing several educational, social events. The General Membership fee of \$75 covers program costs only and is not tax-deductible, and is due by December 31, 2006. Earlier payment is appreciated as it assists in planning.

Donor Member: a Donor Member also makes a tax-deductible gift of \$500 or more in addition to her General Membership fee of \$75, for a total of \$575. Donor Memberships comprise the Collective Fund and Donor Members will vote on the use and allocation of this Fund. Donor Member gifts are due by December 31, 2006.

Other Contribution: other giving levels are welcome and provide needed support for the Women United in Philanthropy Collective Fund. Other gift amount: _____

Two year memberships. Members paying ahead help WUP plan more strategically.

Name _____

Address _____

Phone _____ Email _____

Membership Commitment (check all that apply):

General \$75 Donor \$575 Other Contribution \$ _____

Payment Options:

My check is enclosed. (Please make your check payable to Women United in Philanthropy/ United Way.)

Charge my gift to my Visa or MasterCard: # _____ Exp: _____

Deduct my gift from my bank account (I have attached a voided check).

Signature: _____ Date: _____

Thank you. Please mail or fax this completed form to the address below. Please contact Deborah Conway at 979-7364 or womenunited@unitedwaytja.org with any questions.

Current Members (as of August 2006)

Jeanette Abernathy-
Nanninga
Carolyn Achenbach
Nina Barnes
Karen Boeschstein
Liza Borches
Maggie Bourgeois
Olivia Branch
Katherine Brooks
Suzanne Brooks
Diane Brownlee
Debra Bryant
Maxine C. Burton
Judy Campbell
Edith Champ
Robin Cherry
Carol Clarke
Virginia Coffey
Deborah Conway
Tina Cox
Charlotte Dammann
Margery Daniel
Cynthia Davis
Patricia Davis
Mary Detmer
Mary Loose DeViney
Robin Ellis
Jennifer Feist
Joan Ferguson Fadden
Sue Friedman
Donna Galazka
Debbi Goodman
Candace Goodyear
Reneé Grisham
Ruth Hanft
Brenda Hathaway
Linda Hendon
Simona Holloway-Warren
Joan Jay
Dr. Dearing Johns
Mary C.H. Johnson

Yvonne Johnston
Anne Jolly
Lou Jordan
Connie Jorgensen
Penny Kiser
JeanneMcCusker
Anne Kane McGuire
Lorna Miller
Scheline Moore
Prince Morrow
Bruce Murray
Meghan Murray
Karen O'Neil
Sue Rainey
Mary Reese
Betsy Respass
Ravi Respeto
Caroline Satira
Shelah Scott
Nora Darrell Seilheimer
Jane-Ashley Skinner
Diana Smith
Sonjia Smith
Anne Spence
Kitty Stroud
Anne Thompson
Christine Thomson
Cathy Train
Carol Troxell
Nancy Tuz
Ellen Vaughan
Andrea Vest
Judy Walker
Karen Walker
Sharon Walker
Ashley Waters
Elizabeth Waters
Janet Weary
Elizabeth Woodard
Melissa Young

Women United in Philanthropy

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Women United in Philanthropy

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in partnership with the United Way

September 2006

LETTER FROM OUR CO-CHAIRS

Liza Borches and Kakie Brooks

This has been a fantastic first year for Women United in Philanthropy. The credit goes to every one of our now 80 members, those of you whose faith and good will have enabled us to develop this wonderful new organization. Thanks to the hard work and dedication of many talented people, we have laid a firm groundwork for a growing circle of local women who want to learn about effective philanthropy, help meet human service needs in our community, and enjoy the excitement of collective grant-making.

We are indebted to the Thomas Jefferson Area United Way for its support of our efforts. As a partner of the United Way, Women United in Philanthropy has benefited from the United Way's in-depth knowledge and expertise regarding human service needs, agencies, and current projects in our community. The United Way has also provided us with excellent administrative and technical support. Without the collab-

oration of Cathy Train (United Way President), Caroline Emerson (Vice-President), Lisa Frazier (Financial Administrator), and Colleen Davis (former United Way staff member and Women United membership coordinator), our accomplishments this past year would not have been possible.

Our work has focused primarily in two areas, education and grant-making. Part of our mission is to provide programs which will stimulate our members to think more deeply about the technique, psychology and art of highly effective philanthropy. To that end, we hosted four terrific speakers this year at the Omni Hotel: Dr. Laura Nash from Harvard Business spoke about balancing four key aspects of life – achievement, happiness, legacy and contribution; Professor Steve Nock, a sociologist at the University of Virginia, provided an overview of local demographics, highlighting those populations in particular need; Olivia Mellan, therapist, author, lecturer and fre-

Gates Foundation Leader to speak on September 28



Sylvia M. Mathews, a nationally known expert in charitable giving and President of the Gates Foundation Global Development Program, will speak at the Miller Center on September 28th at 5:30 p.m. Afterwards at approximately 6:30, she will speak privately with WUP members at a reception at the Miller Center.

As president of the Global Development Program, Ms. Mathews leads four areas of grantmaking: Global Libraries, Financial Services for the Poor, Agricultural Development, and Special Initiatives and New Programs. Before joining the foundation, Mathews served in the Clinton administration as deputy director of the Office of Management and Budget, assistant to the president, deputy chief of staff to the president, and chief of staff to secretary of the treasury, Robert E. Rubin. Mathews is a graduate of Harvard University and is a Rhodes Scholar.

If you would like to attend the event, please contact Deborah Conway at dcc8v@virginia.edu or call 979-7364.

Who we are:

Mission: Women United in Philanthropy maximizes women's leadership in philanthropy by engaging and educating its membership, increasing charitable contributions, and strengthening our community through the impact of collective giving to support human services.

We are committed to:

- * Providing informative events that build relationships among women who are united in their commitment to enhance the community
- * Creating and cultivating an inclusive membership of women through formal gatherings and smaller events
- * Establishing a Collective Fund through Donor memberships, to support a community project chosen by an educational and voting process
- * Stimulating increased philanthropic giving for human services in our community.

Save this date:
October 30th - 4:30 p.m.

Donors Give \$15,000 to CHIP!

When you drive around Albemarle, look for a van loaded with Child Health Investment Partnership (CHIP) mothers and children, who have no cars of their own, being transported to their medical and social services appointments. On the side of the van you will see “Donated by Women United in Philanthropy.”

The Donor Committee sought proposals in March and April from several agencies that serve children in need. After reading the proposals submitted by those agencies and visiting them, the donor committee narrowed the field to agencies whose proposals seemed to fit their grant-making criteria best. The whole donor group then voted for one of the finalists by e-mail in May. The check was presented to a happy group of staff from CHIP in early June.

CHIP helps low-income families with preschool children improve family health and self-sufficiency. Children 0-6 and pregnant women are the point of entry into the program and are served based on demonstration of need. Some characteristics of families enrolled include the following:

- * 26.3% of moms are teens
- * 64% are single parents
- * 16% pay more than one half of their income towards rent
- * 94% are on Medicaid/FAMIS/FAMIS PLUS



The grant is presented to CHIP by WUP members.

The van enables the staff to transport large families or several families at once, saving time and costs over using the staff's personal cars separately for each family. Families who get to medical care appointments stay in better health and do not have to use emergency departments or ambulances when their children need care, saving the community even more money.

THANK YOU DONOR MEMBERS AND GENERAL MEMBERS WHO ALSO DONATED TO THE FUND!

thereby promoting the health and well being of children and families in our community....The publicity we received on the day we were presented the check has already paid off. I have had several people ask me about the program and about your group.”

After considerable discussion, our Steering Committee has decided that it makes sense to settle on a single focus for our philanthropy rather than debating afresh each year what area we want to support. It seems natural that, as women ourselves, we establish women and children in need as our signature cause. We are especially interested in supporting children ages 0-6 (along with their mothers), given the spate of recent research indicating that positive early interventions have great potential for improving the future of disadvantaged children.

As the new Co-Chairs of Women United's Steering Committee, we want to offer our special thanks to Margery Daniel and Deborah Conway, whose leadership during this inaugural year provided a model of commitment, integrity, and vision. Together, they led the way in attracting members to WUP, raising community interest in our mission, developing superb educational programs, creating a solid infrastructure for the organization, and shaping a clear process for our grant-making. We are honored to carry on their leadership.

Building on our success of this first year, we are eager to increase our membership, so we ask all of you to tell your friends about Women United in Philanthropy. Bring them to our programs and encourage them to become members. Being part of a group of women who are working together to improve their community is tremendously energizing and fulfilling. We hope you will spread the word!

Letter continued

quent television guest, talked about the psychology of women and money; and Ellen Remmer of The Philanthropic Initiative in Boston focused on the components of potent and gratifying philanthropy.

Our plan is to continue our educational mission with fine speakers again next year. You can be assured that these events are not general forums for other organizations to solicit donations, nor will members' contact information be shared without their permission.

In the area of grant-making, Women United went through its first full cycle this year: identifying a specific philanthropic area, soliciting grant proposals from local non-profits, doing site visits, voting on a grant recipient, and finally presenting a \$15,000 donation (given collectively by our 24 Donor Members and some General Members) to a non-profit agency. We decided to focus on projects which serve women and children, and to select an organization which could especially benefit from the visibility afforded by the media attention of our grant award.

We received 8 proposals, reviewed them thoroughly, made site visits, voted as a Donor group, and awarded our grant to the Jefferson Area Comprehensive Health Investment Project (CHIP), which serves low-income families. Here is an excerpt from a letter written by CHIP's Coordinator, Judy Smith: “Please extend my huge thanks to the Women United in Philanthropy for the grant of \$15,000 for the purchase of a van for [our] program. We were thrilled to be the first recipients of this grant....[The van] will be used to transport children and families to both medical and social service appointments,

Ellen Remmer – Women as Community Donors: Powerful Qualities of Women's Giving



Ellen Remmer, the Vice-President of The Philanthropic Initiative in Boston, is a nationally known consultant and author on the topics of strategic giving and how women can become effective donors.

“Remember that true philanthropy is about more than giving money; it is ultimately about the transformation of the human heart.” With these words, Ellen Remmer concluded her May 2 address to the members and guests of Women United in Philanthropy, exhorting the audience to continue the commitment to our community. Women are inherently good donors, she explained; innately generous and collaborative, they understand what it means to be marginalized. They are also increasingly controlling the wealth of this country, with single women now the largest and most committed category of philanthropists. In order to become more effective givers, future philanthropists should ask themselves four questions: what are my passions? what is my picture of what I want to achieve? where are the gaps in the community? and what assets do I bring to philanthropy? She repeatedly stressed the importance of research aimed at defining a particular need within a community. At a time when the gap between those in the lowest and highest income brackets is becoming dangerously wide, Mrs. Remmer underscored the role of philanthropy in transforming the most glaring inequities of our society. Real philanthropy happens when “people want to do more than their part”; they become determined to make a change.

WUP Announcements

* **THANKS** to our Program Sponsors
Anonymous | Batten Institute-UVA
Darden Graduate School of Business |
Hoffman, White and Kaelber |
Hotcakes | Northwestern Mutual
Financial Network | Virginia National
Bank | Volvo of Charlottesville

* **MEMBERSHIP DRIVE** begins in October. Please renew your membership and encourage friends to join, too. MEMBERS ONLY will be invited to programs next year, but individual members can bring each friend once for free and then for a fee thereafter.

* **VOLUNTEER NEEDED:** Website designer and manager. Please contact Deborah Conway dcc8v@irginia.edu

* **THANKS** to the Newsletter Committee: Photographer Mary Johnson, Editor Pam Adams, and Reporter Diana Smith

Women United Financial Statement

July 1, 2005 - June 30, 2006 (as of June 30, 2006)

WUP REVENUE	FY06 YTD
GENERAL MEMBERSHIPS (78)	5,525
DONOR MEMBERSHIPS (24) & COLLECTIVE FUND	15,000 (1)
FY07 GENERAL MEMBERSHIPS (2)	150
FY07 DONOR MEMBERSHIPS (1)	500 (1)
SPONSORSHIPS	8,080
Total Revenue	29,255
WUP EXPENDITURES	
MARKETING/ADS	487
MEALS/RECEPTIONS	2,766
MILEAGE & PARKING	80
POSTAGE	131
PRINTING/COPYING	803
SPEAKER FEES	4,427
SUPPLIES	72
Subtotal Other	8,766
GRANT ALLOCATION TO CHIP	15,000
Total Expenditures	23,766 (2)
NET	5,489 (2)

(1) Donor & Collective Fund available for community organization grant (CHIP 2006)

(2) Does not include any United Way personnel cost recovery (\$10,187) based upon allocation of time deducted from general membership fees. This is the amount United Way has contributed to the effort.

NOTE: General memberships = Total memberships. Donor membership count is a subset of General membership because a donor member is also a general member.